

## Billing Platform vs Aria Systems

If you've made the shift to cloud-based solutions to manage your business, you know the benefits they offer — streamlined operations, a decrease in the capital costs associated with maintaining an on-premise solution, the ability to manage the solution in-house. What you may not realize is that not all cloud-based solutions are the same. Many are limited in the agility to adapt to your specific business needs—adding to your total cost of ownership.

If you are looking for a single solution to handle your business requirements and be ready for what the future holds, be sure to do your homework.

## Key questions to ask:

- Is the platform flexible enough to adapt to the way you do business?
- Can your business users manage the solution without direct IT involvement or additional investment?
- Do you need enterprise-grade revenue recognition certified for ASC 606/IFRS15 compliance?

Whether you are considering Aria or BillingPlatform, below are a few additional considerations to take into account for a robust and future-ready deployment to manage your enterprise billing needs.

Feature	BillingPlatform	Aria Systems
Basic Subscription Management		
Scalability		
Native Workflow/Automation Engine		
Automated Debt Management & Collections		
Consumption & Usage-Based Pricing Flexibility		
Built-in Mediation Engine		$\bigcirc$
Customer Portal	<b>©</b>	0
Revenue Recognition with Support for ASC 606		0
CPQ		$\bigcirc$
Platform Extensibility to Meet Unique Use Cases	<b>©</b>	$\circ$



Fully supported



Partially supported



Not supported without customization/additional cost/third-party partnership

## BillingPlatform | A Solution Built for Your Needs

In this ever changing market, it's more important than ever to have a complete solution to rely on no matter how your business changes. To do that efficiently, you need a single solution with critical capabilities such as native CPQ, workflow and mediation, fully compliant rule-based revenue recognition and the ability to extend the solution to meet your exact business needs. Without these capabilities your business will be prone to errors and limit your ability to grow.

BillingPlatform is the most agile quote-to-cash solution on the market. We enable companies to focus on solving business problems rapidly through configuration of the solutions instead of waiting on customizations and product enhancements required by other cloud-based providers.

Our approach is to eliminate technology constraints so customers can focus on innovation and growth vs. maintenance and development.