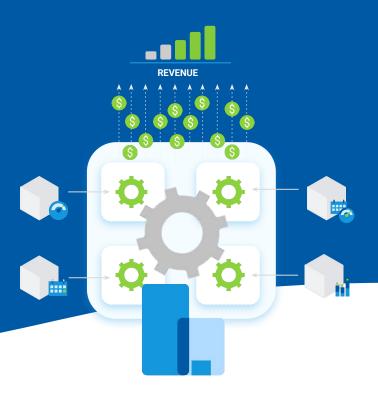# BillingPlatform

REVENUE

SOLUTION OVERVIEW

BillingPlatform: Monetization for the Modern Enterprise

From simple subscriptions to sophisticated usage-based pricing models and everything in between, BillingPlatform provides the power needed to automate enterprise-grade quote-to-cash processes, meeting the challenges of modern monetization.

BillingPlatform delivers a secure, next-generation cloud-based platform for managing the entire revenue lifecycle. The flexible monetization platform meets today's needs for enterprise pricing and billing, removing friction and inefficiencies from business processes. Seamless ecosystem connectivity allows enterprises to efficiently integrate and connect the platform with critical front and back office systems using robust APIs and out-of-the-box connectors.

Powered by sophisticated tools for extracting and managing data along with automation to streamline everything from sales to accounting, BillingPlatform helps reduce errors and eliminate revenue leakage. Designed with a state-of-the-art architecture and a focus on agility, the extensible data model enables enterprises to configure the all-in-one solution to meet their exact business needs. BillingPlatform handles the complete revenue lifecycle with ease for any industry or any business model.

> **BillingPlatform adapts to the unique monetization needs and requirements of each customer, no matter how complex.**

BillingPlatform helps clients:

Quickly support company strategy shifts when new business models are introduced to facilitate future growth

Effectively onboard customers, contracts and pricing scenarios from newly acquired companies

Speed time-to-revenue and realize value more quickly from new offerings

Reduce revenue leakage and errors from manual invoice processing

Meet tightening regulatory requirements for recurring revenue - SOC 1 & 2, PCI DSS L1, ASC 606, IFRS 15

Reduce ongoing operating costs with a secure SaaS deployment

Powering the
Revenue Lifecycle

BillingPlatform

Customer Portal
Empower customers with real-time access to key account data and self-service capabilities

Billing & Invoicing
Deploy simple subscriptions to sophisticated usage-based pricing models or anything in between

Usage Processing
Transform data from any source to capture revenue from usage consumed

Revenue Recognition
Automate revenue management in real-time to stay compliant, reduce errors and minimize risk

CPQ
Simplify operations and quickly configure customer proposals to shorten the sales process

Collections
Reduce DSO and avoid customer churn with a cloud-based debt management system

The Only Platform That Adapts to Your Unique Needs

Extensible Data Model
Designed for market agility, the extensible billing data model enables enterprises to configure the solution to meet their exact business requirements without IT intervention. Add custom fields, adjust the layout of the UI and add widgets, all with point & click configuration.

Global Support
There are distinct differences in the way a customer based in Boise, Idaho needs to be invoiced versus one in Seoul, South Korea or Berlin, Germany. With BillingPlatform, you get a multilingual, multi-currency solution that can be localized to any region in the world.

Integrations Ecosystem
Connectivity and integration are essential for modern enterprises. BillingPlatform helps connect critical front and back-office systems using robust APIs and pre-built connectors to build out a fully integrated financial ecosystem.

Security and Control
Built with security and compliance in mind, BillingPlatform offers best-in-class enterprise-grade security with a full set of tools and policies that comply with industry best practices to reduce risk and adapt to any market regulation or standard.

Business Process Management
Reduce errors and maximize efficiency with built-in workflow. With BillingPlatform you can streamline and automate any business process: billing, invoicing, payments, collections, dunning provisioning, approvals, notifications and more.

Reporting and Insights
Analyze and evaluate your entire billing operation with powerful reporting and business intelligence tools. BillingPlatform provides data-driven insights and increases visibility into operational performance with configurable reports and dashboards.

Ready to Learn More?
→ Talk with a BillingPlatform Expert
Reach out at: **billingplatform.com/contact-us**