CLOUDERA
Customer Spotlight

About Cloudera

Cloudera is an enterprise data cloud company that delivers self-service analytics across hybrid and multi-cloud environments, along with security and governance policies. As their offerings grew, Cloudera needed to change from their existing billing solution to one that offered prepaid capabilities that could scale to meet their expected business growth.
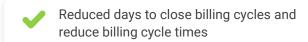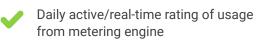
Cloudera's Business Objectives

- A solution to enable business growth
- Offer an e-Commerce strategy to manage payments via payment gateway providers
- Automate manual processes to eliminate human errors and increase accuracy
- Provide solid UI/UX and offer customer support during the integration process and beyond

BillingPlatform's Solution for Cloudera

- The cloud-based solution supports enterprise-grade scale, performance, security and monetization
- Solution offers key functionality in a single user interface for ease of use
- Ability to solve complex billing models - subscription, usage & consumption with a single solution

Cloudera's Outcomes and Results

✔ Reduced days to close billing cycles and reduce billing cycle times

✔ Performance improvements in bill runs

✔ Daily active/real-time rating of usage from metering engine

✔ Savings from platform maintenance

BillingPlatform Portfolio

Billing

CPQ

Revenue Recognition

Collections

Customer Portal